

# CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2018 and 2017

Moss-Adams, LLP Certified Public Accountants

WHITMAN COLLEGE Peter W. Harvey, Chief Financial Officer Walter R. Froese, CPA, Controller

## **Table of Contents**

	PAGE
Financial Statements	
Letter from the chief financial officer and controller	1
Consolidated statement of financial position	2
Consolidated statement of activities	3–4
Consolidated statement of cash flows	5
Footnotes to consolidated financial statements	6–27
Report of independent auditors	28–29
Consolidated financial statement certification	30

Letter from the Chief Financial Officer and Controller

We are pleased to present Whitman's consolidated financial statements for the year ended June 30, 2018 for your review.

Despite a shortfall in net tuition revenue this year, the college had a strong year financially. The statement of activities, for the year ended June 30, 2018, shows the following:

- Contributions and grants of almost \$9.8 million at net present value
- Whitman's endowment contributed over \$24 million in support of College operations
- An increase to net assets of \$2.2 million from operations
- An overall increase to net assets of \$46.9 million

The College used gifts and other funds dedicated to student financial aid to address most of the shortfall in net tuition revenue.

Whitman added to its strong financial position at June 30, 2018. Assets and net assets grew to \$820 million and \$702 million respectively. The College's total liabilities were just 14.5% of assets, and long term debt was only 8.7% of assets. The most flexible, unrestricted net assets were 40.8% of total net assets. Whitman's endowment, exclusive of farms, was \$535 million, 76.2% of total net assets. This strong financial position and flexibility leave Whitman well situated to capitalize on opportunities and weather the inevitable challenges ahead for all institutions of higher education.

The College is in the last stages of a series of projects referred to, collectively, as Living at Whitman Initiative. The initiative involved the construction of a new dining hall and sophomore residence hall as well as remodeling several existing buildings. The goal was to enhance the student's experience while they live and learn on campus. Students moved into the brand new Stanton Hall at the beginning of the fall 2018 academic year. The Cleveland Commons dining facility is expected to open in November of 2018.

The College is moving forward with its strategic planning process. Implementation recommendations have been refined down to three strategic priorities:

- Increasing access and affordability
- Strengthen our learning and living communities
- Connecting to life after Whitman

The college has begun a fundraising feasibility study that will inform key tactics for implementation. While some of the lower-cost tactics are already underway, others come with significant costs and are designed to be implemented in the years to come.

Whitman's success couldn't happen without the support of its faculty, staff, alumni, friends, and Trustees. Thanks to all for another successful year.

#### **Consolidated Statement of Financial Position**

(in thousands)

June 30,	2018	2017
		(restated)
ASSETS		
Cash and cash equivalents	\$ 36,694	\$ 42,321
Inventory and prepaid expenses	φ 00,004 868	φ 42,321 958
Accounts receivable, net	429	427
Student loans, net	2,192	2,536
Deferred compensation	1,250	1,395
Contributions and trusts receivable, net	14,224	19,696
Investments	600,514	562,912
Land, buildings, equipment, and collections, net	164,754	141,783
Land, buildings, equipment, and collections, net	104,734	141,703
Total assets	\$ 820,925	\$ 772,028
LIABILITIES		
Accounts payable	\$ 6,499	\$ 2,798
Accrued compensation and benefits	φ 0,400 5,952	¢ 2,700 5,375
Deferred revenue and enrollment deposits	1,045	1,416
Deferred compensation	1,250	1,395
Refundable advance	968	-
Interest rate exchange agreements	9,490	12,610
Split-interest agreements	14,066	11,038
Other long-term obligations	6,687	6,871
Government loan funds payable	1,399	3,020
Bonds payable	71,283	72,091
Donad payable	11,200	12,001
Total liabilities	118,639	116,614
Commitments		
NET ASSETS		
Unrestricted	286,287	261,322
Temporarily restricted	230,623	214,611
Permanently restricted	185,376	179,481
Total net assets	702,286	655,414
Total liabilities and net assets	\$ 820,925	\$ 772,028

# **Consolidated Statement of Activities** For the year ended June, 30, 2018 (in thousands)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
OPERATING ACTIVITIES				
Revenues				
Tuition and fees	\$ 74,908			\$ 74,908
Room and board charges	9,492			9,492
Less, Institutional financial aid	(28,395)			(28,395)
	· · · · · · · · · · · · · · · · · · ·			
Net student revenue	56,005	¢ 0.117		56,005
Contributions and government grants	2,347	\$ 3,117		5,464
Investment return, net	637	10		637
Other income, net	2,252	10		2,262
Net operating revenues	61,241	3,127		64,368
Endowment support to operations	9,448	14,888		24,336
Net assets released from restrictions	17,625	(17,625)		
Net resources funding operations	88,314	390		88,704
Expenses by function				
Instruction	32,676			32,676
Academic support	12,847			12,847
Student services	14,300			14,300
Institutional support	12,844			12,844
Auxiliary operations	13,836			13,836
Total operating expenses	86,503			86,503
Total operating expenses	80,303			80,303
Change in net assets from operating activities	1,811	390		2,201
NONOPERATING ACTIVITIES				
Contributions			\$ 4,345	4,345
Investment return, net	18,569	36,236	1,767	56,572
Net gain on interest rate exchange agreements	3,120			3,120
Change in split-interest agreements	35	3,095	(276)	2,854
Other income, net	2,041	75		2,116
Donor redesignations of net asset restrictions		(59)	59	-
Endowment support to operations	(9,448)	(14,888)		(24,336)
Net assets released from restrictions	8,837	(8,837)		-
	-,	(-) /		
Change in net assets from nonoperating				
activities	23,154	15,622	5,895	44,671
Total change in net assets	24,965	16,012	5,895	46,872
Net assets at beginning of year, as restated	261,322	214,611	179,481	655,414
Net assets at end of year	\$ 286,287	\$ 230,623	\$ 185,376	\$ 702,286

# **Consolidated Statement of Activities** For the year ended June 30, 2017, as restated (in thousands)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
OPERATING ACTIVITIES				
Revenues				
Tuition and fees	\$ 71,870			\$ 71,870
Room and board charges	9,086			9,086
Less, Institutional financial aid	(25,528)			(25,528)
Net student revenue	55,428			55,428
Contributions and government grants	3,358	\$ 5,091		8,449
Investment return, net	238	+ -,		238
Other income, net	2,314	50		2,364
Net operating revenues	61,338	5,141		66,479
Endowment support to operations	9,164	14,458		23,622
Net assets released from restrictions	17,568	(17,568)		
Net resources funding operations	88,070	2,031		90,101
Expenses by function				
Instruction	31,416			31,416
Academic support	11,817			11,817
Student services	13,704			13,704
Institutional support	12,649			12,649
Auxiliary operations	13,632			13,632
Total operating expenses	83,218			83,218
Change in net assets from operating activities	4,852	2,031		6,883
NONOPERATING ACTIVITIES				
Contributions			\$ 1,426	1,426
Investment return, net	23,417	48,118	1,715	73,250
Net gain on interest rate exchange agreements	5,856			5,856
Change in split-interest agreements	(132)	(1,490)	(5)	(1,627)
Other income, net	1,332			1,332
Donor redesignations of net asset restrictions		(94)	94	-
Endowment support to operations	(9,164)	(14,458)		(23,622)
Net assets released from restrictions	294	(294)		-
Change in net assets from nonoperating				
activities	21,603	31,782	3,230	56,615
Total change in net assets	26,455	33,813	3,230	63,498
Net assets at beginning of year, as restated	234,867	180,798	176,251	591,916
Net assets at end of year, as restated	\$ 261,322	\$ 214,611	\$ 179,481	\$ 655,414

### **Consolidated Statement of Cash Flows**

(in thousands)

CASH FLOWS FROM OPERATING ACTIVITIES       \$ 46,872       \$ 63,498         Adjustments to reconcile change in net assets to net cash used in operating activities       7,016       6,613         Depreciation, amortization and accretion       7,016       6,613         Net gain on investments, other assets, and liabilities       (67,340)       (85,345)         Change in value of split-interest agreements       (2,854)       1,627         Restricted contributions       (6,709)       (11,460)         Gifts of securities and real estate       (2,424)       (4,302)         Changes in operating assets and liabilities       3,252       372         Receivables, deferred revenue and enrollment deposits       3,252       3722         Long-term obligations       (210)       (475)         Net cash from operating activities       (210)       (475)         Purchases of investments       (25,193)       (100,803)         Sales and maturities of investments       (27,972)       (8,143)         Change in student loans       345       320         Net cash from investing activities       2,893       12,942         CASH FLOWS FROM FINANCING ACTIVITIES       (1,361)       (1,147)         New split-interest agreements       (3,488       1,049         Contributions restric	For the years ended June 30,	2018	2017
Change in net assets\$ 46,872\$ 63,498Adjustments to reconcile change in net assets to net cash used in operating activities7,0166,613Net gain on investments, other assets, and liabilities(67,340)(85,345)Change in value of split-interest agreements(2,854)1,627Restricted contributions(2,424)(4,302)Changes in operating assets and liabilities(2,424)(4,302)Changes in operating assets and liabilities(2,424)(4,302)Receivables, inventory and prepaid expenses5,8663,740Payables, deferred revenue and enrollment deposits3,252372Long-term obligations(210)(475)Net cash from operating activities(16,531)(25,732)CASH FLOWS FROM INVESTING ACTIVITIES9urchases of investments(117,658121,568Purchases of investments(2,9,917)(8,143)(100,803)Sales and maturities of investments(2,9,917)(8,143)Change in student loans3,345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIES-17,979Payments to beneficiaries(1,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565	CASH FLOWS FROM OPERATING ACTIVITIES		
used in operating activitiesDepreciation, amortization and accretion7,0166,613Net gain on investments, other assets, and liabilities(67,340)(85,345)Change in value of split-interest agreements(2,854)1,627Restricted contributions(2,799)(11,460)Gifts of securities and real estate(2,424)(4,302)Changes in operating assets and liabilities(2,424)(4,302)Receivables, inventory and prepaid expenses5,8663,740Payables, deferred revenue and enrollment deposits3,252372Long-term obligations(210)(475)Net cash from operating activities(16,531)(25,732)CASH FLOWS FROM INVESTING ACTIVITIESPurchases of investments(17,658121,568Purchases of land, buildings, equipment and collections(29,917)(8,143)Change in student loans345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIESPrincipal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue17,979Payments to beneficiaries(1,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year <td< td=""><td></td><td>\$ 46,872</td><td>\$ 63,498</td></td<>		\$ 46,872	\$ 63,498
Depreciation, amortization and accretion7,0166,613Net gain on investments, other assets, and liabilities(67,340)(85,345)Change in value of split-interest agreements(2,854)1,627Restricted contributions(6,709)(11,460)Gifts of securities and real estate(2,424)(4,302)Changes in operating assets and liabilities82,854)1,322Receivables, inventory and prepaid expenses5,8663,740Payables, deferred revenue and enrollment deposits3,252372Long-term obligations(210)(475)Net cash from operating activities(16,531)(25,732)CASH FLOWS FROM INVESTING ACTIVITIESPurchases of investments(85,193)(100,803)Sales and maturities of investments(29,917)(8,143)Change in student loans3445320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIESPrincipal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue-17,979Payments to beneficiaries(1,361)(1,147)New split-interest agreements(5,627)15,756Cash and cash requivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information1400142,321	Adjustments to reconcile change in net assets to net cash		
Net gain on investments, other assets, and liabilities(67,340)(85,345)Change in value of split-interest agreements(2,854)1,627Restricted contributions(6,709)(11,460)Gifts of securities and real estate(2,424)(4,302)Changes in operating assets and liabilities(2,424)(4,302)Receivables, inventory and prepaid expenses5,8663,740Payables, deferred revenue and enrollment deposits3,252372Long-term obligations(210)(475)Net cash from operating activities(16,531)(25,732)CASH FLOWS FROM INVESTING ACTIVITIESPurchases of investments(85,193)(100,803)Sales and maturities of investments117,658121,568Purchases of land, buildings, equipment and collections(29,917)(8,143)Change in student loans345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIESPrincipal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue-17,979Payments to beneficiaries(1,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivale	used in operating activities		
Change in value of split-interest agreements(2,854)1,627Restricted contributions(6,709)(11,460)Gifts of securities and real estate(2,424)(4,302)Changes in operating assets and liabilities(2,424)(4,302)Receivables, inventory and prepaid expenses5,8663,740Payables, deferred revenue and enrollment deposits3,252372Long-term obligations(210)(475)Net cash from operating activities(16,531)(25,732)CASH FLOWS FROM INVESTING ACTIVITIESPurchases of investments(100,803)Sales and maturities of investments(100,803)Purchases of land, buildings, equipment and collections(29,917)CASH FLOWS FROM FINANCING ACTIVITIES(825)Principal paid on bonds and mortgage payable(825)Principal paid on bonds and mortgage payable(825)Principal paid on bonds and mortgage payable(1,361)Net cash from financing activities3,4881,049(1,460)Contributions restricted to long-term investment and plant6,709Net cash from financing activities8,01128,5468,011Net change in cash and cash equivalents(5,627)Cash and cash equivalents at beginning of year42,321Cash and cash equivalents at end of year\$ 36,694\$ 36,694\$ 42,321Supplemental disclosure of cash flow information	Depreciation, amortization and accretion	7,016	6,613
Restricted contributions(6,709)(11,460)Gifts of securities and real estate(2,424)(4,302)Changes in operating assets and liabilitiesReceivables, inventory and prepaid expenses5,8663,740Repayables, deferred revenue and enrollment deposits3,252372Long-term obligations(210)(475)Net cash from operating activities(16,531)(25,732)CASH FLOWS FROM INVESTING ACTIVITIESPurchases of investments(10,803)Sales and maturities of investments(117,658121,568Purchases of land, buildings, equipment and collections(29,917)(8,143)Change in student loans345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIES-17,979Principal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue-17,979Payments to beneficiaries(1,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year <u>42,321</u> 26,565Cash and cash equivalents at end of year <u>\$ 36,694</u> <u>\$ 42,321</u> Supplemental disclosure of cash flow information12,82112,821	Net gain on investments, other assets, and liabilities	(67,340)	(85,345)
Gifts of securities and real estate(2,424)(4,302)Changes in operating assets and liabilitiesReceivables, inventory and prepaid expenses5,8663,740Payables, deferred revenue and enrollment deposits3,252372Long-term obligations(210)(475)Net cash from operating activities(16,531)(25,732)CASH FLOWS FROM INVESTING ACTIVITIES(16,531)(25,732)Purchases of investments(85,193)(100,803)Sales and maturities of investments(17,658121,568Purchases of land, buildings, equipment and collections(29,917)(8,143)Change in student loans345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIES-17,979Principal paid on bonds and mortgage payable(1,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information536,694\$ 42,321	Change in value of split-interest agreements	(2,854)	1,627
Changes in operating assets and liabilitiesReceivables, inventory and prepaid expenses5,866Receivables, inventory and prepaid expenses3,252Long-term obligations3,252Long-term obligations(210)Net cash from operating activities(16,531)CASH FLOWS FROM INVESTING ACTIVITIESPurchases of investments(185,193)Purchases of land, buildings, equipment and collections(29,917)Change in student loans2,893Net cash from investing activities2,893CASH FLOWS FROM FINANCING ACTIVITIESPrincipal paid on bonds and mortgage payable(825)Principal paid on bonds and mortgage payable(1,361)Principal paid on bonds and mortgage payable(1,361)Net cash from financing activities3,488Net cash from financing activities8,011Z8,5468,011Net change in cash and cash equivalents(5,627)Cash and cash equivalents at beginning of year42,32126,5652ash and cash equivalents at end of year\$ 36,694\$ 36,694\$ 42,321Supplemental disclosure of cash flow information	Restricted contributions	(6,709)	(11,460)
Receivables, inventory and prepaid expenses5,8663,740Payables, deferred revenue and enrollment deposits3,252372Long-term obligations(210)(475)Net cash from operating activities(16,531)(25,732)CASH FLOWS FROM INVESTING ACTIVITIESPurchases of investments(85,193)(100,803)Sales and maturities of investments117,658121,568Purchases of land, buildings, equipment and collections(29,917)(8,143)Change in student loans345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIESPrincipal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue11,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information\$ 36,694\$ 42,321	Gifts of securities and real estate	(2,424)	(4,302)
Payables, deferred revenue and enrollment deposits3,252372Long-term obligations(210)(475)Net cash from operating activities(16,531)(25,732)CASH FLOWS FROM INVESTING ACTIVITIESPurchases of investments(85,193)(100,803)Sales and maturities of investments117,658121,568Purchases of land, buildings, equipment and collections(29,917)(8,143)Change in student loans345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIES(825)(795)Principal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue-17,979Payments to beneficiaries(1,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information\$ 36,694\$ 42,321	Changes in operating assets and liabilities		
Long-term obligations Net cash from operating activities(210) (16,531)(475) (25,732)CASH FLOWS FROM INVESTING ACTIVITIES Purchases of investments Purchases of investments Purchases of land, buildings, equipment and collections Change in student loans Net cash from investing activities(85,193) (100,803) (117,658(100,803) (129,917) (8,143) (8,143) (28,933)CASH FLOWS FROM FINANCING ACTIVITIES Principal paid on bonds and mortgage payable Proceeds from bond issue Contributions restricted to long-term investment and plant Net cash from financing activities(825) (795) (795) (1,361)(1,147) (1,147) (1,147) (8,011)Net change in cash and cash equivalents Cash and cash equivalents at beginning of year(42,321) (2,321)26,565 (26,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow informationSupplemental disclosure of cash flow information107,010 (1,010)	Receivables, inventory and prepaid expenses	5,866	3,740
Net cash from operating activities(16,531)(25,732)CASH FLOWS FROM INVESTING ACTIVITIES Purchases of investments(85,193)(100,803)Sales and maturities of investments(85,193)(100,803)Purchases of land, buildings, equipment and collections(29,917)(8,143)Change in student loans345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIES(825)(795)Principal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue-17,979Payments to beneficiaries(1,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information\$ 36,694\$ 42,321	•		
CASH FLOWS FROM INVESTING ACTIVITIESPurchases of investments(85,193)(100,803)Sales and maturities of investments117,658121,568Purchases of land, buildings, equipment and collections(29,917)(8,143)Change in student loans345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIESPrincipal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue-17,979Payments to beneficiaries(1,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information\$ 36,694\$ 42,321			<u></u>
Purchases of investments(85,193)(100,803)Sales and maturities of investments117,658121,568Purchases of land, buildings, equipment and collections(29,917)(8,143)Change in student loans345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIESPrincipal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue-17,979Payments to beneficiaries(1,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information\$ 36,694\$ 42,321	Net cash from operating activities	(16,531)	(25,732)
Sales and maturities of investments117,658121,568Purchases of land, buildings, equipment and collections(29,917)(8,143)Change in student loans345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIESPrincipal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue-17,979Payments to beneficiaries(1,147)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information\$ 36,694\$ 42,321	CASH FLOWS FROM INVESTING ACTIVITIES		
Sales and maturities of investments117,658121,568Purchases of land, buildings, equipment and collections(29,917)(8,143)Change in student loans345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIESPrincipal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue-17,979Payments to beneficiaries(1,147)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information\$ 36,694\$ 42,321	Purchases of investments	(85,193)	(100,803)
Change in student loans345320Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIES(825)(795)Principal paid on bonds and mortgage payable-17,979Payments to beneficiaries(1,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information\$ 36,694\$ 42,321	Sales and maturities of investments	· · /	. ,
Net cash from investing activities2,89312,942CASH FLOWS FROM FINANCING ACTIVITIES Principal paid on bonds and mortgage payable Proceeds from bond issue Payments to beneficiaries(825)(795) (795) (1,361)Payments to beneficiaries Contributions restricted to long-term investment and plant Net cash from financing activities(1,361)(1,147) (1,147)Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information(100)100)	Purchases of land, buildings, equipment and collections	(29,917)	(8,143)
CASH FLOWS FROM FINANCING ACTIVITIESPrincipal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue-17,979Payments to beneficiaries(1,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information\$ \$ 36,694\$ 42,321	Change in student loans	345	320
Principal paid on bonds and mortgage payable(825)(795)Proceeds from bond issue-17,979Payments to beneficiaries(1,361)(1,147)New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information55	Net cash from investing activities	2,893	12,942
Proceeds from bond issue17,979Payments to beneficiaries(1,361)New split-interest agreements3,488Contributions restricted to long-term investment and plant6,709Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 36,694\$ 42,321Supplemental disclosure of cash flow information	CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from bond issue17,979Payments to beneficiaries(1,361)New split-interest agreements3,488Contributions restricted to long-term investment and plant6,709Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 36,694\$ 42,321Supplemental disclosure of cash flow information	Principal paid on bonds and mortgage payable	(825)	(795)
New split-interest agreements3,4881,049Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information\$ 36,694\$ 42,321		-	• •
Contributions restricted to long-term investment and plant6,70911,460Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information55	Payments to beneficiaries	(1,361)	(1,147)
Net cash from financing activities8,01128,546Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information55	New split-interest agreements	3,488	1,049
Net change in cash and cash equivalents(5,627)15,756Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information55		6,709	11,460
Cash and cash equivalents at beginning of year42,32126,565Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information	Net cash from financing activities	8,011	28,546
Cash and cash equivalents at end of year\$ 36,694\$ 42,321Supplemental disclosure of cash flow information	Net change in cash and cash equivalents	(5,627)	15,756
Supplemental disclosure of cash flow information	Cash and cash equivalents at beginning of year	42,321	26,565
	Cash and cash equivalents at end of year	\$ 36,694	\$ 42,321
	Supplemental disclosure of cash flow information		
	••	\$ 2,501	\$ 1,880

**Organization** – Whitman College is an independent, co-educational, non-sectarian, residential, liberal arts and sciences, undergraduate college founded in 1859. Whitman College was chartered by the State of Washington as a degree granting college in 1883. The student body is drawn from across the United States and many other countries; however, it is predominantly from the western United States.

#### Note 1 – Summary of Significant Accounting Policies and Basis of Presentation

**Basis of presentation** – The consolidated financial statements of Whitman College (the College or Whitman) have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles (GAAP) in the United States of America.

**Net asset classifications** – The activities and net assets of the College are classified according to donor imposed restrictions on the balance thereof.

Unrestricted activities and net assets - Are resources not subject to donor-imposed restrictions.

**Temporarily restricted activities and net assets** – Are resources which require either the passage of time or some action by the College to fulfill donor restrictions. Contributions restricted by a donor for the acquisition of land, buildings and equipment are reported as temporarily restricted revenues. Such restrictions are released once the related assets are placed into service.

**Permanently restricted activities and net assets** – Are the net value of contributions received or promised, a donor has directed to be maintained as an endowment, the earnings of which are to be used as the donor has specified.

**Use of estimates** – The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions which affect the reported amounts of assets, liabilities and the disclosure of contingencies as well as revenues and expenses. Actual results could differ from those estimates.

**Restatement** – Management determined certain net asset restrictions had been misclassified and has restated beginning and ending net assets at June 30, 2017 and certain activities for the year ended June 30, 2017. The effects of the restatement on net assets is shown in the table below:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
NET ASSETS, June 30, 2016 (as originally stated)	\$ 238,057	\$ 180,090	\$ 173,769	\$ 591,916
Increase (decrease) due to account restatements	(3,190)	708	2,482	
NET ASSETS, June 30, 2016 (as restated)	234,867	180,798	176,251	591,916
Change in net assets at June 30, 2017 (as originally stated)	26,732	32,758	4,008	63,498
Account restatements Net assets released from restriction Investment return (net) Change in split-interest agreements Donor redesignation	165 (442) - -	(165) 442 696 82	- (696) (82)	- - - -
Net increase (decrease)	(277)	1,055	(778)	-
Change in net assets at June 30, 2017 (as restated)	26,455	33,813	3,230	63,498
NET ASSETS, June 30, 2017 (as restated)	\$ 261,322	\$ 214,611	<u>\$ 179,481</u>	\$ 655,414

This restatement changes the footnotes related to the fair value of assets and liabilities, net assets and net assets released from restrictions.

**Consolidation** – The consolidated financial statements include the accounts of Whitman College, the Paul Garrett Whitman College Foundation, and the 21st Century Trust. All significant intercompany transactions have been eliminated.

**Cash and cash equivalents** – Cash equivalents are highly liquid investments maturing within 90 days of the fiscal year-end. College holdings in commingled funds with daily liquidity related to College checking accounts are considered cash equivalents. Cash and cash equivalents held by investment managers are classified as investments. Included in cash and cash equivalents are assets totaling \$1,752 and \$16,977, as of June 30, 2018 and 2017, respectively, to be used for investment in property, plant, and equipment. Cash balances maintained by the College at various depository and brokerage institutions are often in excess of federally insured limits. The College did not experience any significant losses on its cash equivalents.

**Inventory** – Inventory consists mainly of books and supplies and is valued at the lower of cost (retail method) or market. The value of inventories is not greater than the expected realizable value.

Land, buildings, equipment, and collections – Land, buildings, building improvements, equipment, and collections are carried at original cost, or if donated at fair value on date of the gift. All such assets except land and collections are stated net of accumulated depreciation, which is computed on a straight-line basis over the estimated useful lives of the assets. Any eligible single items over ten thousand dollars and library books are capitalized and depreciated over their estimated useful lives. Estimated useful lives for buildings and building components are 10 to 40 years, for equipment 5 to 10 years and for books 5 years.

**Deferred compensation** – Certain employees of the College at their option may elect to defer a portion of their wages. Deferred compensation is placed in a separate fund, which is considered College property until the College approves a withdrawal by the employee due to an emergency or retirement. Because the participants are general creditors for these funds, the invested asset is separately recorded along with a separate corresponding liability to the employee. All such accounts are invested through an agent.

**Split-interest agreements** – The College has legal title to certain annuity and life income agreements subject to life interests of beneficiaries composed predominantly of charitable remainder annuity trusts, charitable remainder unitrusts and perpetual trusts held by third parties. The contracted payments to the beneficiaries take precedence over any other financial claims upon the College.

Actuarial methods are used to record annuity and life income contracts and agreements where the beneficiary of the agreement is guaranteed annual amounts either by specified amounts or percentages of the value of the trusts. The account is credited with investment income and gains, and is charged with investment losses and payments to beneficiaries. Actuarial gains and losses are adjusted annually against the liability account. The liability is based on the present value of estimated future payments discounted at rates between 1.6% and 9.3% either over specified periods or lives estimated according to IRS mortality tables. No obligation has been recorded for contracts which do not guarantee a payment amount. Of the total split-interest contracts payable, the College had obligations for annuity contract payments of \$4,591 and \$4,717 at June 30, 2018 and 2017, respectively.

At June 30, 2018 and 2017, total assets held by the College under split-interest agreements amounted to \$31,258 and \$31,783, respectively, and of those totals \$28,478 and \$24,607 are included in investments restricted for donor purposes, respectively. These investment assets are presented as commingled trusts in the fair value footnote. The College maintains reserves in compliance with applicable state requirements for contracts issued in the respective states. In accordance with state annuity requirements at June 30, 2018, the College has \$523 for the State of California and \$3,544 for Washington State.

**Refundable advance** – This account consists of vendor incentive payments that will be recognized as a reduction of operating expenses on a straight line basis over the term of the agreement, which expires in 2033.

**Revenue and expense recognition** – Revenue is reported as an increase to unrestricted net assets, unless donor restrictions are imposed. Conditional promises to give are recognized as income when the donor-imposed conditions are substantially met. When temporary restrictions are met, either by the passage of time or purpose has been fulfilled, the net assets are released to the unrestricted category. Operating expenses decrease unrestricted net assets; all other expenses are netted into related income. Student tuition and fees are recorded as revenue in the year during which the related academic services are rendered. Deferred revenue consists primarily of tuition and fees related to the following fiscal year.

**Statements of activities, operating activities** – The College defines operations as activities closely related to its educational and residential mission as well as any necessary ancillary activities. The endowment's support of operations is included as revenue in the operating section and is shown as an expense in the nonoperating section. All other significant transfers have been eliminated. Investment income and gain activity is related to excess operating balances and certain reserves.

**Expenses by function** – Personnel costs, including salaries and benefits, represent the College's primary operating expense. Personnel costs and other operating expenses such as services and supplies, communications and travel are presented by functional areas in the Consolidated Statements of Activities. The cost of operation and maintenance of the physical plant, including the related depreciation and interest costs, is allocated to each functional area based on the estimated square footage used by the function. The College defines its five functional areas as follows:

**Instruction** – These costs include faculty salaries, related benefits and other direct costs related to teaching.

**Academic support** – These are costs which support the instructional process, but are not directly related to teaching such as the library, academic technology, student academic resources, the theater, and offices directly supporting faculty such as offices of the Provost and Off Campus Studies.

**Student services** – These are costs to help students succeed in their academic mission and to enhance their overall experience at Whitman. This function includes the office of the Dean of Students and such services as counseling and health services, admission, financial aid and the registrar. This function also includes co-curricular programs outside of the classroom such as athletics, internships, and the Outing Program.

**Institutional support** – These are costs incurred to carry out the administration of the College such as the offices of the President and Treasurer, fundraising, communications, human resources, business, administrative technology, safety, and security.

Auxiliary operations – These costs include student housing, food services, and the bookstore.

**Federal income taxes** – Whitman College is a qualified not-for-profit organization under Internal Revenue Code Section 501(c)(3) and as such, is generally exempt from federal taxation of income. Contributions to the College are generally tax deductible. The Paul Garrett Whitman College Foundation and the 21st Century Trust are separate tax entities which are consolidated in these financial statements, both of which are qualified 501(c)(3) entities. Management believes they have no uncertain tax positions and in addition, unrelated business income tax for Whitman College and Paul Garrett Whitman Foundation, if any, is immaterial. Some of the College's investment activity may generate income subject to federal taxes. As of June 30, 2018, the College had estimated losses of such income of \$962. This loss amount is carried forward to offset any positive taxable income in future tax periods and represents a potential tax benefit. Due to the uncertainty of whether future positive income will be sufficient to utilize the loss amounts carried forward and the timing of such, the College has a valuation allowance for the entire tax benefit.

**Risks and uncertainties** – The financial instruments of the College are exposed to various risks such as interest rate, market and credit risks. The College seeks to mitigate such risks through prudent investment strategies such as diversified asset classes and investment managers. Due to such risks and market volatility, the values and related activity reported in the consolidated financial statements can vary substantially from year-to-year. Such variations could be material to the consolidated financial statements.

**Financial instruments** – Where practicable, the College's financial instruments are stated at fair value. Fair value approximates carrying value for cash and cash equivalents, accounts receivable, accounts payable and government loan funds payable. Investments are stated at fair value. Contributions and trusts receivable are discounted for the present value of expected future cash outflows. Bonds approximate fair value due to having a variable interest rate. The interest rate exchange agreements are carried at fair value. A reasonable calculation of discounted future cash flows from student loan receivables could not be made due to the variability of repayment terms inherent in such loans.

#### Note 2 – Receivables and Student Loans, Net

	2018		2017	
Accounts receivable				
Student and other accounts	\$	460	\$	457
Allowance for doubtful accounts		(31)		(30)
Total accounts receivable, net	\$	429	\$	427
		2018	:	2017
Student loans				
Federal Perkins Loan Program	\$	2,225	\$	2,575
Other loan programs		-		-
Less allowance for doubtful accounts		(33)		(39)
Net student loans	\$	2,192	\$	2,536

**Federal Perkins Loan Program** – Program amounts due are guaranteed by the government and student borrowers are not required to put up collateral or obtain co-signers. Qualifying borrowers may, under certain circumstances, defer principal payments and the interest and/or principal may be forgiven. The availability of funds for loans is dependent on the level of repayments and cancellations of outstanding loans. Total government program funds of \$1,399 and \$3,020 as of June 30, 2018 and 2017, respectively, are ultimately refundable to the federal government. The federal government has ceased funding of the program as of June 30, 2018.

Allowances for doubtful accounts are established based upon prior collection experience and current economic factors which could influence the borrower's ability to repay per loan terms. At June 30, 2018 and 2017, the past due loan amounts were \$146 and \$160, respectively.

#### Note 2 – Receivables and Student Loans, Net (continued)

**Contributions and trusts** – Revenue related to unconditional promises to give is recorded when pledged at the net present value of the expected future inflows of cash using discount rates from 1.3% to 7.0%.

	2018	2017	
Within one year Between one and five years More than five years	\$  1,312 2,395 17,396	\$ 2,202 3,401 27,772	
Gross receivable	21,103	33,375	
Less allowance for uncollectible contributions Less discount to present value	(156) (6,723)	(326) (13,353)	
Net receivable	\$ 14,224	\$ 19,696	

The College is the recipient of promises to give made by parties related to the College. At June 30, 2018 and 2017, such promises amounted to \$1,738 and \$2,434, respectively.

Contribution and trust receivables are intended to be used for the following purposes:

	 2018	2017	
Operations Plant projects Endowments	\$ 4,459 1,588 15,056	\$	12,301 2,474 18,600
Gross receivable	\$ 21,103	\$	33,375

#### Note 3 - Land, Buildings, Equipment, and Collections

	2018	2017
Buildings Accumulated depreciation	\$ 194,461 (82,902)	\$ 191,081 (78,138)
Construction in progress Land	111,559 32,759 16,164	112,943 8,489 16,164
Net book value of land and buildings	160,482	137,596
Equipment and books Accumulated depreciation	4,876 (2,759)	4,599 (2,542)
Net book value of equipment and books	2,117	2,057
Collections	2,155	2,130
Net book value of land, buildings, equipment and collections	\$ 164,754	\$ 141,783

The College has commitments on outstanding construction contracts of \$8,039 as of June 30, 2018. For the years ended June 30, 2018 and 2017, interest costs of \$793 and \$313 were capitalized into the cost of buildings, respectively.

#### Note 4 – Other Long-Term Obligations

**Asset retirement obligation** – The College has accrued obligations for costs required by law to be incurred relative to the retirement of certain College plant assets. At Whitman such issues generally involve asbestos abatement costs at the retirement of certain buildings. At demolition or renovation appropriate abatement procedures and the related costs are a legal requirement. The related costs are capitalized and each obligation is carried at the estimated net present value of the expected future costs required at retirement. The Asset Retirement Obligation at June 30, 2018 and 2017 is valued at \$866 and \$839, respectively.

**Health insurance terminal obligation** – The College has accrued an obligation for estimated costs which would be incurred if the College's health insurance plan were terminated. The value of such termination costs at June 30, 2018 and 2017 is estimated to be \$646 and \$640, respectively.

#### Note 4 – Other Long-Term Obligations (continued)

**Postretirement benefit plan** – The College provides postretirement health benefits for all employees who were full-time employees hired prior to June 30, 1992, and retire after reaching a specified age with 10 years of service. Employees terminating prior to meeting age and length of service eligibility are not covered under the program. A small number of the currently retired and fully eligible active plan participants under the program are participating in the College's regular health insurance program or modified cost reimbursement under Medicare Supplement. All other participants are limited to the cost of the Medicare supplement at the rate established July 1, 1992, adjusted annually by not more than five percent.

The calculation and current assumptions used by the College are periodically reviewed by an actuary. At June 30, 2018 and 2017, the College utilized 4.20% and 3.90% discount rates, respectively, to determine the actuarial present value of the obligation, and a five percent health care cost trend rate for both years. A one percentage point increase in each year of the annual trend rate would increase the accumulated obligation by approximately \$529, and increase the benefit cost components by approximately \$31 for the year. Projected annual benefit payments for the five years after June 30, 2018 are estimated to average \$238 and the total payment amount for the following five years is an estimated \$1,514.

	 2018	 2017
Post-retirement benefit cost Benefits earned Interest accrued on benefits earned in prior years	\$ 57 217	\$ 60 211
Benefit cost	\$ 274	\$ 271
Benefits paid	\$ 205	\$ 206
Post-retirement benefit obligation Current retirees Active plan participants	\$ 2,850 2,325	\$ 2,900 2,492
Total accumulated benefit obligation	\$ 5,175	\$ 5,392
Board designated investments to fund obligation	\$ 7,391	\$ 6,902

#### Note 5 – Retirement Plan

The College participates in a qualified, defined contribution pension plan, which is administered by the Teachers Insurance and Annuity Association and College Retirement Equities Fund. The plan covers substantially all full-time employees and is funded by employee and College contributions, which are based on levels of compensation. The College's contributions to the plan for the years ended June 30, 2018 and 2017 amounted to \$3,247 and \$3,231, respectively.

#### Note 6 – Bonds Payable

The State of Washington provides tax-exempt financing capacity to private higher education institutions sited in the state, through Washington Higher Education Facilities Authority (WHEFA). Such bonds were issued, on behalf of Whitman College, and are secured by the general revenues of the College. The related discounts, premium and issuance costs for each bond issue are amortized on a straight-line basis until maturity. The College's long-term credit rating is "AA3" by Moody's Investor Service, Inc.

During 2004 WHEFA issued \$28,770 of variable rate, tax-exempt bonds on behalf of the College to refund bonds previously issued in 1999. The bonds require a single principal payment due October 1, 2029 and were issued at a net discount of \$95. The bonds bear interest at a rate determined weekly through the remarketing process, which rate averaged 1.14% for the year ended June 30, 2018. The College through an agreement with JP Morgan Chase Bank as the counterparty has exchanged the variable rate for a fixed rate of 4.34% for the life of the loan.

During 2008 WHEFA issued \$30,395 of variable rate, tax-exempt bonds on behalf of the College to finance building renovations and partially fund a new building. The bonds require annual principal payments through January 1, 2038 and were issued at a net discount of \$112. The bonds bear interest at a rate determined weekly through the remarketing process, which rate averaged 1.11% for the year ended June 30, 2018. The College through an agreement with Bank of New York Mellon as the counterparty has exchanged the variable rate for a fixed rate of 3.37% for the life of the loan.

During 2017 WHEFA issued \$17,705 of fixed rate, tax-exempt bonds on behalf of the College to finance two new buildings; Cleveland Commons (dining) and Stanton Hall (residence). The bonds require annual principal payments starting January 1, 2019 through January 1, 2047 and were issued at a net premium of \$599. The bonds bear rates between 4% and 5%.

	2018		2017	
Series 2004, Variable Rate Demand Revenue Bonds Series 2008, Variable Rate Demand Revenue Bonds Series 2017, Revenue Bonds	\$	28,770 24,960 17,705	\$	28,770 25,785 17,705
Subtotal WHEFA bonds		71,435		72,260
Unamortized discount/premium and issuance costs		(152)		(169)
Total	\$	71,283	\$	72,091

The bond agreements contain various restrictive covenants. The fair value of bonds payable at June 30, 2018 approximates \$71,182 based on discounting the future cash flows through the scheduled maturities at rates available at June 30, 2018. The following schedules are the approximate principal payments required for these bonds.

June 30, 2019	\$	1,160
June 29, 2020	·	1,205
June 29, 2021		1,255
June 29, 2022		1,300
June 29, 2023		1,355
Thereafter		65,160
	\$	71,435

The 2004 and 2008 issues are structured to pay a variable rate of interest. The College, seeking to curtail exposure to rising interest rates and variable debt payments, entered into interest rate exchange agreements for each of those bond issues to synthetically convert the entire notional amount of each issue to a fixed rate of interest. The agreements can be terminated before the maturity date with an adjustment with the counterparty for the respective agreement's fair value at the termination date. The fair value of each of these agreements will be zero if held to their respective termination dates. The net changes in the fair value of these agreements for the years ended June 30, 2018 and 2017 amounted to unrealized gains of \$3,120 and \$5,856, respectively. These year-to-year changes are recorded in the nonoperating section of the Consolidated Statements of Activities.

#### Note 7 – Fair Value of Assets and Liabilities

**Fair value measurements** – The College's investments and interest rate exchange agreements are stated at fair value. Fair value is defined as the price received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of assets or liabilities should be based on assumptions market participants would use.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

Level 1 – Inputs reflecting unadjusted quoted prices for identical assets or liabilities in active markets

**Level 2** – Inputs other than quoted prices observable for the assets or liability either directly or indirectly, including inputs in markets not considered active or quoted prices for similar assets or liabilities

Level 3 – Unobservable inputs

#### Note 7 - Fair Value of Assets and Liabilities (continued)

The availability of valuation techniques and observable inputs can vary by instrument and can be affected by a wide variety of factors, including the type, whether it is new and not yet established in the marketplace, and other characteristics particular to the instrument. To the extent valuations are based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Those estimated values do not necessarily represent the amounts that may be ultimately realized due to the occurrence of future circumstances that cannot be reasonably determined. Because of the inherent uncertainty of valuation, those estimated values may be materially higher or lower than the values that would have been used had a ready market existed. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety is determined by the lowest level input significant to the fair value measurement. There have been no changes in valuation methodologies used at June 30, 2018 and 2017.

Investments in marketable securities, consisting of fixed income funds, balanced funds, and domestic equity funds, are valued based on quoted market prices and are typically classified within Level 1.

Where available, audited investment net asset values are used as a starting point to establish fair value. The College reviews such net asset values for possible adjustments to arrive at fair value. For the years ended June 30, 2018 and 2017, there were no adjustments made to net asset values provided by investment managers.

The commingled trusts are composed of individual annuity trusts, unitrusts, and funds held on Whitman's behalf by other entities. Whitman College is the trustee for the annuity trusts and unitrusts. Such trusts are allocated to a varying mix of publicly traded equity and fixed income securities and real estate investment trusts. These trusts are generally held in trust for the life or lives of the respective beneficiaries or for a set period of time. Funds held on Whitman's behalf by other entities are largely invested in publicly traded equity and fixed income securities, but some are also invested in farm real estate and private notes. Where applicable, market values of such trusts are recorded based on the College's prorata share of the trust. These funds are intended to be held in trust by these other entities in perpetuity.

#### Note 7 - Fair Value of Assets and Liabilities (continued)

Investments which are valued utilizing unobservable inputs and commingled trusts which are illiquid by nature of the trust are classified within Level 3. The managers and trustees of such assets generally value their underlying investments at fair value and in accordance with fair value accounting. Investments with no readily available market are generally valued according to the estimated fair value, which attempts to apply a fair value standard by referring to meaningful third-party transactions, comparable public market valuations and/or the income approach. Consideration is also given to the financial condition and operating results of the investment, the amount a fund can reasonably expect to realize upon the sale of an investment, and any other factors deemed relevant. An investment can be carried at acquisition price (cost) if little has changed since the initial investment of the company and is most representative of fair value. Investments with a readily available market (listed on a securities exchange or traded in the overthe-counter market) are valued at quoted market prices or at an appropriate discount from such price if marketability of the securities is restricted.

The following tables show the College's assets and liabilities which are stated at fair value and how they are classified within the valuation hierarchy.

As of June 30, 2018	Level I	Level 2	Level 3	Total
Investments Marketable securities Commingled trusts Alternative investments	\$ 59,242 	\$ - - -	\$- 43,670 42	\$     59,242 43,670 <u>         42</u>
	\$ 59,242	<u>\$</u> -	\$ 43,712	102,954
Investments measured at net asset value Equity (long only) funds Alternative investments				213,841 283,719
				497,560
Total investments				\$ 600,514
Interest rate exchange agreements	<u>\$ -</u>	<u>\$ (9,490)</u>	<u> </u>	<u>\$ (9,490)</u>

#### Note 7 – Fair Value of Assets and Liabilities (continued)

As of June 30, 2017	Level I	Level 2	Level 3	Total
Investments Marketable securities Commingled trusts Alternative investments	\$ 42,529 	\$ - - -	\$ - 39,234 42	\$ 42,529 39,234 42
	\$ 42,529	<u>\$ -</u>	\$ 39,276	81,805
Investments measured at net asset value Equity (long only) funds Alternative investments				194,694 286,413
				481,107
Total investments				\$ 562,912
Interest rate exchange agreements	<u>\$-</u>	\$ (12,610)	<u>\$ -</u>	<u>\$ (12,610)</u>

Marketable securities held at June 30, 2018 and 2017, are summarized as follows:

	2	2018	:	2017
Fixed income funds Balanced funds Domestic equity funds		31,832 1,055 26,355	\$	18,601 907 23,021
Total	\$	59,242	\$	42,529

#### Note 7 - Fair Value of Assets and Liabilities (continued)

Below additional information about Level 3 assets measured at fair value is presented. Both observable and unobservable inputs may be used to determine the fair value of positions the College has classified within the Level 3 category. As a result, the unrealized gains and losses for assets within the Level 3 category may include changes in fair value attributable to both observable (e.g., changes in market interest rates) and unobservable (e.g. changes to the investment manager's internal valuation models) inputs. Total gains and (losses) in the table below are shown in the Consolidated Statement of Activities. The College's policy is to recognize transfers in and transfers out as of the actual date of the event or change in circumstances causing the transfer.

	Commingled Trusts		Alternative Investments		Total	
Level 3 beginning balance, July 1, 2017	\$	39,234	\$	42	\$	39,276
Investment return, net		2,680		5		2,685
Purchases		4,846		-		4,846
Sales		(3,090)		(5)		(3,095)
Level 3 ending balance, June 30, 2018	\$	43,670	\$	42	\$	43,712

	Commingled Trusts		•		Total	
Level 3 beginning balance, July 1, 2016	\$	36,298	\$	42	\$	36,340
Investment return, net		4,086		5		4,091
Purchases		1,739		-		1,739
Sales		(2,889)		(5)		(2,894)
Level 3 ending balance, June 30, 2017	\$	39,234	\$	42	\$	39,276

"Investment return, net" is reflected in the Consolidated Statement of Activities in both operating and nonoperating activities. Included in the Consolidated Statement of Activities for Level 3 assets on hand at June 30, 2018 and 2017, is a gain of \$2,333 and \$3,866, respectively.

#### Note 7 - Fair Value of Assets and Liabilities (continued)

The fair value, unfunded commitments, and redemption restrictions for investments reported at net asset value as of June 30, 2018, are as follows:

	 r Value at e 30, 2018	-	nfunded nmitments	Redemption Frequency	Redemption Notice Period
Equity (long only) funds (a)	\$ 213,841	\$	-	Daily-three years	28-90 days
Alternative investments (b)	\$ 38,587 66,817 178,315	\$ \$ \$	- - 67,403	At least quarterly Beyond quarterly up to 3 years Greater than 3 years	30-65 days 45-120 days N/A
Total alternative investments	\$ 283,719				

The unfunded commitments of \$67,403 represent the College's commitment to make additional investments in 30 limited partnerships.

- (a) Equity (long only) funds are commingled funds whose managers invest in publicly traded domestic and international securities. Some funds participating in securities lending programs may be invested in short term investment vehicles collateralized by cash, US Treasury and/or government agency issues. Investments are well diversified geographically, but managers may overweight investments in specific markets opportunistically.
- (b) The managers of alternative investment funds use a variety of strategies and vehicles to benefit from perceived mispricings in investment markets or to manage risk within their portfolios. Underlying holdings include the following:
  - Private securities are illiquid securities most of which were donated to the College. A portion
    of these assets are held for their income generating capacity while others will be sold at the
    next available opportunity.
  - Private equity limited partnerships invest in distressed, relative value, venture, buyout, and merger opportunities. Holdings are composed of private equity and debt. There are no redemption rights available for investors other than the liquidation of assets held by the fund, which will result in a distribution of capital to investors.
  - Hedged equity fund managers invest in global long/short primarily publicly traded equities, but also have exposure in private equity, debt, and derivatives.
  - Real asset fund limited partnerships are invested primarily in energy, commodities, and real estate sectors through real asset holdings as well as public/private equity, and debt instruments.
  - Absolute return funds invest to achieve consistent positive returns regardless of the direction
    of financial markets through the use of arbitrage strategies as well as investments in
    distressed securities, long/short equity, and private market transactions.

Alternative investments are based on valuations provided by the external investment managers. The Investment Committee, in conjunction with the external investment advisors, monitors and analyzes the valuation of the investments other than commingled trusts on a quarterly basis. The valuations consider variables such as financial performance of investments, recent sales prices of investments, and other pertinent information.

#### Note 7 – Fair Value of Assets and Liabilities (continued)

Investment returns and classification according to purpose for the years ended June 30, 2018 and 2017, are summarized as follows:

	2018	2017
		(restated)
Investment return, net		
Interest and dividend income	\$ 5,793	\$ 5,874
Realized net gains	17,398	11,863
Unrealized net gain (loss)	46,822	67,626
Expenses	(12,804)	(11,875)
Total investment return, net	\$ 57,209	\$ 73,488
Investmente according to numero		
Investments according to purpose Donor restricted endowment	\$ 376.181	¢ 240.051
	+	\$ 349,951
Trustee designated endowment	158,691	142,802
Total endowment investments	534,872	492,753
Other, trusts and reserves	65,642	70,159
Total investments	\$ 600,514	\$ 562,912
	÷ ::::	÷ ••==;••=

#### Note 8 – Net Assets

	2018	2017
Unrestricted:		(restated)
Operations and reserves	\$ 17,217	\$ 14,523
Plant facilities	φ 17,217 101,969	95,349
Board-designated endowment funds	158,691	142,802
Trusts and other	6,893	7,143
Split-interest agreements	1,517	1,505
	1,017	1,000
Total unrestricted net assets	\$ 286,287	\$ 261,322
Temporarily restricted:		
Restricted for specific purposes	\$ 18,526	\$ 17,939
Donor-restricted endowment funds	203,149	182,529
Trusts and other	2,724	3,727
Split-interest agreements	6,224	10,416
Total temporarily restricted net assets	\$ 230,623	\$ 214,611
Permanently restricted:		
Donor-restricted endowment funds	\$ 173,032	\$ 167,422
Trusts and other	2,892	3,221
Split-interest agreements	9,452	8,838
-		
Total permanently restricted net assets	\$ 185,376	\$ 179,481

**Endowment net assets** – The College's endowment consists of approximately 947 individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds, funds designated by the Board of Trustees to function as endowments, and certain funds held in trust by others. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor imposed restrictions.

The College is subject to the requirements of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as enacted by the State of Washington. The College's Board of Trustees has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the College classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument in force at the time the accumulation is added to the fund.

#### Note 8 – Net Assets (continued)

The remaining portion of a donor-restricted endowment fund not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the College in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the College considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the College and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the College
- 7. The investment policies of the College

Endowment net asset composition by type of fund and restriction are as follows:

**UR** - Unrestricted

- TR Temporarily
- PR Permanently restricted

	UR	TR	PR	Total
<b>As of June 30, 2018</b> Donor-restricted endowment funds Board-designated endowment funds	\$- 158,691	\$ 203,149 	\$ 173,032 	\$ 376,181 158,691
Total endowment net assets	\$ 158,691	\$ 203,149	\$ 173,032	\$ 534,872
	UR	TR	PR	Total
<b>As of June 30, 2017, as restated</b> Donor-restricted endowment funds Board-designated endowment funds	UR \$ - 142,802	<b>TR</b> \$ 182,529	<b>PR</b> \$ 167,422	<b>Total</b> \$ 349,951 142,802

#### Note 8 – Net Assets (continued)

Changes in endowment net assets:

	UR	TR	PR	June 30, 2018
Beginning balance, as restated	\$ 142,802	\$ 182,529	\$ 167,422	\$ 492,753
Investment return, net	15,065	35,504	-	50,569
Contributions and other Endowment support to operations Transfers to endowment funds	3 (9,448) 10,269	4 (14,888) 	5,610 - -	5,617 (24,336) 10,269
Ending balance	\$ 158,691	\$ 203,149	\$ 173,032	\$ 534,872
	UR	TR	PR	June 30, 2017
Beginning balance, as restated	UR \$ 133,408	TR \$ 154,227	<b>PR</b> \$ 163,939	
Beginning balance, as restated Investment return, net				2017
	\$ 133,408	\$ 154,227		<b>2017</b> \$ 451,574

**Return objectives and risk parameters** – The College has adopted investment policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment and maintain the purchasing power of the endowment assets. The investment policy, as approved by the Board of Trustees, provides general investment guidelines as follows:

	Target	Acceptable Ranges		
Fixed income and cash	5.0%	0.0%-15.0%		
Global equity	47.5%	37.5%-57.5%		
Private equity	20.0%	15.0%-25.0%		
Real assets	10.0%	5.0%-15.0%		
Absolute return	5.0%	0.0%-10.0%		
Private credit	12.5%	7.5%–17.5%		
	100%			

#### Note 8 – Net Assets (continued)

**Strategies employed for achieving objectives** – To satisfy its long-term rate-of-return objectives, the College relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The College targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints. Actual returns in any given year are expected to vary from the payout rate.

Performance of the College's investments is reviewed by the College's Investment Committee and reported to the College's Board of Trustees on at least a quarterly basis.

**Spending policy** – The Board of Trustees authorizes the annual endowment support to operations. The spending rate will be periodically reviewed by the College Investment Committee to reassess anticipated future rates of inflation and the total return on investments. Typically, at least one year's earnings will be accumulated as temporarily restricted in a new endowment before expenditures begin. Endowment support to operations in the Consolidated Statements of Activities is based on a percentage of the average values for a twelve quarter period lagging one full year. Such percentage for June 30, 2018 and 2017 was 5%. To this amount is added a six-year average of the net income from the College's farms. There were no endowment fund deficiencies for the years ended June 30, 2018 or 2017.

**Unconsolidated net assets –** Whitman's unrestricted net assets at June 30, 2018 belong to the three consolidated entities as follows:

21 <sup>st</sup> Century Trust	\$1
Paul Garrett Whitman College Foundation	\$0
The Board of Trustees of Whitman College	\$286,286

#### Note 9 – Commitments and Contingencies

Effective January 1, 1985, the College adopted a self-insured health program, which provides for the payment or reimbursement of all or a portion of eligible medical, prescription drug, vision and dental expenses. The College is self-insured up to the first \$100 for each occurrence and has aggregate loss insurance to cover all medical costs in excess of 120% of expected costs. The accompanying consolidated financial statements include an additional liability, in excess of the health insurance terminal obligation, of \$707 and \$313 (included in accrued compensation and benefits on the Consolidated Statements of Financial Position) at June 30, 2018 and 2017, respectively. The overall liabilities are based upon review reported by the College and an independent third-party claims administrator for claims incurred but not reported at year-end. The College maintains a separate cash account, as reserves, to meet these estimated claims.

The College has a \$5,500 unsecured line of credit which matures May 2019. Interest is based on the Wall Street Journal Prime Rate (5.00% at June 30, 2018) plus 0.75%. There was no balance outstanding at June 30, 2018 and 2017.

The College is subject to legal proceedings arising in the normal course of its various activities. The eventuality of legal action or further, the liability from any such potential action is subject to a great degree of uncertainty. Management currently believes the resolution of all such matters would not have a material effect on these consolidated financial statements.

Dollar amounts in thousands.

#### Note 10 – Other Income, Net

Other income on the Consolidated Statements of Activities is presented in both the operating and nonoperating sections. This other income is primarily college bookstore revenues and net revenues from rental properties and farming activities. Such income in the operating section is primarily revenues from the College bookstore. The expenses related to the bookstore are shown in auxiliary expenses. Such income in the nonoperating section includes all of the College's farming and most of its rental property activity. The College's total other income related to farm and rental property activities is shown net of expenses. Those expenses total \$1,153 and \$1,248 for the years ended June 30, 2018 and 2017, respectively. For June 30, 2018 and 2017, the College had future commitments to provide grain, on forward contracts, in the amount of \$177 and \$249, respectively.

#### Note 11 – Expenses by Natural Classification

	2018		 2017	
Personnel Services and supplies Communications Travel	\$	51,388 18,523 1,457 3,772	\$ 49,638 18,497 1,144 3,412	
Utilities Interest Depreciation and amortization		2,031 2,501 6,831	 2,050 1,880 6,597	
Total expense	\$	86,503	\$ 83,218	
Fund-raising costs (included in the institutional support function)	\$	3,346	\$ 3,048	

#### Note 12 – Net Assets Released from Restrictions

	2018		2017 (restated)	
Institutional financial aid Functional expenses, primarily instruction and academic support	\$	9,888 7,737	\$	8,222 9,346
Total release for operations		17,625		17,568
Matured life contracts Other		8,080 757		- 294
		8,837		294
Total release	\$	26,462	\$	17,862

#### Note 13 – Subsequent Events

Subsequent events are events or transactions that occur after the Consolidated Statement of Financial Position date but before the consolidated financial statements are issued. The College recognizes in the consolidated financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the Consolidated Statement of Financial Position, including the estimates inherent in the process. The College's consolidated financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the Consolidated Statement of Financial Position position but arose after the Consolidated Statement of Financial Position date and before the consolidated financial statements are to be issued.

The College has evaluated subsequent events through November 9, 2018, which is the date the consolidated financial statements are to be issued.



## **Report of Independent Auditors**

To the Board of Trustees Whitman College

#### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Whitman College, which comprise the consolidated statements of financial position as of June 30, 2018 and 2017, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Whitman College as of June 30, 2018 and 2017, and the changes in its consolidated net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matter**

As discussed in Note 1 to the consolidated financial statements, management of the College restated its previously issued consolidated financial statements to correct an error. Our opinion is not modified with respect to this matter.

#### **Other Matters**

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Letter from the Chief Financial Officer and Controller and Consolidated Financial Statement Certification have not been subjected to the auditing procedures applied in the audit of the consolidated financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

Moss adams LLP

Yakima, Washington November 9, 2018 We the undersigned, certify that:

- 1. We have reviewed the consolidated financial statements of Whitman College (the College) for the years ended June 30, 2018 and 2017.
- 2. Based on our knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary for the consolidated financial statements not to be misleading to the reader.
- 3. Based on our knowledge, the consolidated financial statements fairly present, in all material respects, the financial condition, results of operations and cash flows of the College as of, and for, the periods presented in this annual report.
- 4. The undersigned are responsible for establishing and maintaining controls and procedures designed to ensure that the consolidated financial statements of the College are materially correct and in conformity with accounting principles generally accepted in the United States of America. To that end we have:
  - (a) designed such controls and procedures, or caused such controls and procedures, to be designed under our direction to ensure that material information relating to the College is made known to us by others, particularly during the period in which this annual report is being prepared: and
  - (b) evaluated the effectiveness of the College's controls and procedures as of the end of the period covered by this report.
- 5. The undersigned have disclosed, based on our most recent evaluation of internal control over financial reporting, to the College's auditors and the College's Audit Committee of the Board of Trustees of Whitman College:
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to affect, adversely, the College's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the College's internal control over financial report.

athleen M Murray, President

Walter R. Froese, Controller

Peter W. Harvey, Chief Financial Officer

November 9, 2018

Date